

CERTIFIED TOUR DIRECTOR

# SILVIA KÜHNERT

### CONTACT INFO

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### INDUSTRY CERTIFICATIONS

 2023 TripSchool Tour Director Boot Camp (Vienna, AT/ Bratislava, Slowenia)

### PROFESSIONAL GUIDE EXPERIENCE

- 5 years Salzburg, Austria
- 5 years Miami, Fort Lauderdale, Palm Beaches, Orlando, St. Augustine

### INTERESTS & HOBBIES

- Pickleball, Cycling, Dancing
- Networking
- Walking, Cruises, Traveling, Experience other Cultures

# Objektive

Dual Citizenship USA/ Germany with over 10 years Tour Guide/ Tour Manager experience. Therefore, flexible to commute as needed and highly motivated to guide English/Germanspeaking Group Tours in the Americas and Europe. Currently, I reside in beautiful Sound of Music & Mozart City Salzburg, Austria from April to December and then SE Florida, from January to April every year.

# **Destination Training Classes**

- 2024 Trip School, New York
- 2023 Trip School; Bratislava, Slowenia

### **Relevant Work Experience**

Bobs Special Tours Corp., Tour Director & Guide, 2014 -2020 Salzburg, Austria

 Managed International Groups and private VIPs in English and German. Prepared visits to film locations of Sound of Music; Historical Tours to Eagles Nest, Bavaria, Germany; and the historic, famous Celtic town of Hallstatt, Austria.

STS Travel Agency, Miami Beach (ADAC, German Partner Travel Company/ Munich)

#### Tour Manager/Guide, 1990 - 1995, Miami, Florida

- Organized and managed the arrival of German groups from Miami Airport to Miami Beach Hotels. Responsible for guiding group tours across Florida, including Miami and regional historical sites.
- Cape Canaveral. St. Augustine, Orlando etc.

FINRA-Licensed Financial Advisor, 2004-2014 Boca Raton, Florida.

 Recommended tax-advantaged Retirement plans & Insurance services to Individuals, Business Owners & Corporate Employee Benefits. Provided financial and tax strategies.

Xerox Corp. Sales & Marketing Account Manager, Berlin & Munich, Germany ( 8years)

Serviced Fortune 500 companies for Xerox products & services.

### Academic Background

Int'l Business & Marketing Certification, Florida International University (FIU), Miami1993.

Business Administration, USA/ Germany 1992

Diploma in Electronic Communications, Vocational School, Berlin, Germany

(References available upon request or during interview)