
WARWICK DAVID DRISCOLL

#4 - 75 Crichton Ave, Dartmouth, Nova Scotia B3A 3R2 - (902) 789-5808

warwickdriscoll@gmail.com

Summary of Qualifications

- Accomplished sales and customer service professional
- Experience in the sales, entertainment, hospitality and fitness industries
- A natural interest in people and an ability to make people feel that they are a priority
- Excellent communicator with outstanding organization and negotiating skills
- Focused, driven, self motivated and an engaging leader
- Goal oriented and results seeking and driven by challenge
- Seasoned manager and motivator

Customer Relations and Sales Management

Odysseys Unlimited, Halifax, NS.

2017 - 2022

Tour Director

- Manage and lead tours throughout Canada with a focus on the Maritimes
- Work with hotels across Canada to ensure reservations are secure
- Build relationships with hotel staff to ensure a pleasant and comfortable stay each time
- Organize well paced and exciting itineraries

Go Ahead Tours/ EF Tours, Halifax, NS.

2017- 2022

Tour Director

- Manage and lead adult tours throughout Canada
- Lead student tours throughout Canada
- Focus on Maritimes, Ontario & Quebec and Canadian Rockies to Vancouver
- Organize well paced and interesting itineraries
- Entertain and educate groups while on the road and in different cities
- Ensure safety of all travellers

Landsea Tours and Adventures, Vancouver B.C.

2013 - 2017

Tour Guide

- Host tours for groups of 2-32 throughout Victoria, Whistler and the Lower mainland
- Ensure safety of guests onboard tour bus
- Deliver insightful and entertaining commentary to international and national guests
- Organize additional activities for the guests during tours

NBC Universal Studios, Vancouver, B.C.

2007-2010

Account Executive

- Worked collaboratively with accounts head offices' representatives, discussed sales plans and presented quarterly and annual sales reviews
- Maintained highest standard of customer service to all accounts
- Created and presented monthly sales presentations using a combination of word and excel
- Continually achieved or exceeded sales targets

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Sony Music Canada, Vancouver, B.C.

1998-2007

Account Manager

- Built relationships with varied artists on the roster
- Established strong relationships with local promoters and maintained strong account relations
- Set, achieved and often surpassed predetermined monthly and annual sales targets
- Provided ticket distribution for local media and retail
- Worked with promotions department to create retail awareness for touring and priority artists

Education & Professional Development

WHMIS	2021
RCMP Security Clearance	2020
National Fork Lift Operator Certification	2020
Class 2 Drivers License (clean driving abstract) as of	Nov 2021
Serving It Right Certified	2013
Emergency First Aid, CPR	2020
BCRPA and NSFA CERTIFICATION	
• Fitness	2020
• Weight Training	2020
• Group Fitness	2020
B.C.I.T. -Van. BC. Sales, Marketing, Public Speaking and Sales Negotiation	2000-2006
YMCA - Volunteer - Fitness Instructor	2011

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Allison Baxter

#403 – 1850 Comox Street
Vancouver, BC
V6G 1R3
604-789-5065

Re: Warwick Driscoll

To Whom It May Concern;

Please accept this letter as my recommendation for Warwick Driscoll. Warwick and I have worked together for 3 years at Landsea Tours & Adventures. I am the Groups Coordinator for Landsea Tours so I take care of all the private charter and large group requests.

Our tour guides operate both the daily scheduled sightseeing tours as well as private charters and tours, and Warwick is fantastic at both. He is friendly and outgoing, always positive and energetic, and truly cares about his guests having a great time on his tours.

Warwick is professional, hard working, always on time for his shifts, and consistently goes above and beyond for his guests, which I feel reflects his commitment to his career and his work ethic.

I regularly receive compliments from guests regarding Warwick and they all mention the same thing, that Warwick is very knowledgeable, entertaining, friendly, funny, and professional.

I also attend Warwick's spin class on Sunday mornings and he is really great at getting everyone motivated and excited about the class, as well as telling us funny stories and keeping us entertained.

I would not hesitate to recommend Warwick for any position he was applying for. If you require further information I can be reached at 604-789-5065.

Sincerely,

WARWICK DAVID DRISCOLL

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