

CERTIFIED TOUR
DIRECTOR/MANAGER/GUIDE

## SILVIA KUHNERT

**CONTACT INFO** 

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**S**alzburg, Austria/ Florida

SZG-FRA / MUC/ FLL/ MIA/WPB

## INDUSTRY CERTIFICATIONS

 2023 TripSchool Tour Director Boot Camp (Vienna, AT/ Bratislava, Slovenia)

# PROFESSIONAL GUIDE EXPERIENCE

- 6 years Salzburg, Austria
- 5 years Miami, Fort Lauderdale, Palm Beaches, Orlando, St. Augustine

#### **INTERESTS & HOBBIES**

- · Pickleball, Cycling, Dancing
- Networking
- Walking, Cruises, Traveling, Experience other Cultures

#### Objektive/Bio

<u>Manager experience.</u> Flexible to commute as needed and highly motivated to guide multi-day English/German tours in Americas, Europe. Currently, I reside in the Sound of Music & Mozart City Salzburg, Austria and few Winter months in Florida but available as needed. **My goal to guests are:** Crafting lifelong happy memories!

#### **Destination Training**

- 2024 Trip School, New York
- 2023 Trip School; Bratislava, Slovenia
- Extensive history & destination knowledge of whole Florida, Austria, Germany, North Italy (South Tyrol)

## **Relevant Work Experience**

**Bobs Special Tours Corp., Tour Director & Guide**, 9/2014

- -1/2020 Salzburg, Austria
- Managed International Groups and private in English and German.
   Prepared visits to film locations of Sound of Music; Historical Tours to Eagles Nest, Bavaria, Germany; and the historic, famous Celtic town of Hallstatt, Austria.

**STS Travel Agency, Miami Beach** (ADAC, German Partner Travel Company/ Munich)

### Tour Manager/Guide, 1990 - 1995, Florida

- Organized and managed the arrival of German groups from Miami Airport to Miami Beach Hotels. Responsible for guiding group tours across Florida and regional historical sites.
- Cape Canaveral. St. Augustine, Orlando etc.

**FINRA-Licensed Financial Advisor**,2004-2014 Boca Raton, Florida, LPL Financial

Xerox Corp. Sales & Marketing Account Manager, Berlin & Munich, Germany (8years)

Serviced Fortune 500 companies for Xerox products & services.

## **Academic Background**

Int'l Business & Marketing Certification, Florida International University (FIU), Miami1993.

Business Administration, USA/ Germany 1992

Diploma in Electronic Communications, Vocational School, Berlin, Germany

(References available upon request or during interview)